



UDG Healthcare plc is a global leader in healthcare advisory, marketing, communications, strategic engagement, patient solutions and packaging services.

Operating across two divisions, Ashfield and Sharp, UDG Healthcare provides outsourced services which enable over 300 healthcare companies from large pharmaceutical to small biotech, to bring their products to market, supporting patients to access and adhere to their medications as well as educating and communicating effectively with healthcare professionals and patients on these products.



OUR DIVISIONS



A global integrated healthcare services partner offering a breadth of services in advisory, marketing, communications, strategic engagement and patient solutions.

A global leader in contract packaging, clinical, manufacturing and technology services.



Ashfield Advisory - Commercial strategy; strategic planning; commercial and field force benchmarking; portfolio, licensing, and development strategy; pricing, reimbursement, market access strategy; therapeutic area insight reports

Packaging - Commercial packaging solutions in multiple formats, including bottles, blisters, specialty and secondary packaging of injectables.

Ashfield Engage - Medical science liaisons, medical information, market access, omnichannel sales, patient engagement programmes, face-to-face, virtual and hybrid events.

Clinical - A comprehensive integrated clinical trial supply and management service, from pre-clinical through to commercialisation.

Ashfield Health - Medical and scientific communications, full service marketing and creative communications, PR, corporate communications, and public affairs, internal communications, brand and launch strategy, data, digital and social media marketing.

Manufacturing - Clinical manufacturing services including analytical services, formulation development, over-encapsulation and placebo manufacture, and sterile fill finish.

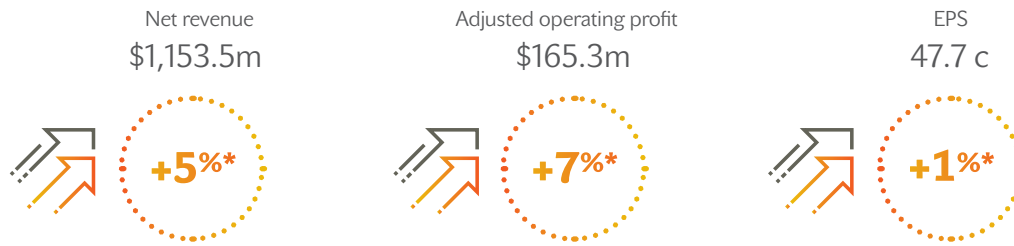
Technology - Technology services to support both commercial and clinical packaging including design, serialisation solutions and clinical IRT solutions.

ACQUISITIONS COMPLETED SINCE THE UNITED DRUG DISPOSAL IN APRIL 2016

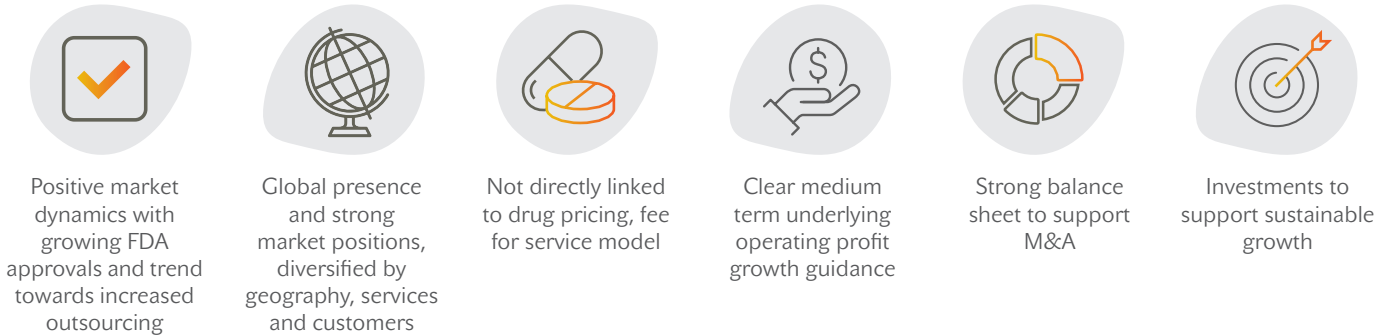
Proceeds from disposal of United Drug Supply Chain businesses are reinvested in high-growth businesses, to expand the range of capabilities UDG Healthcare offers its global pharmaceutical client base.



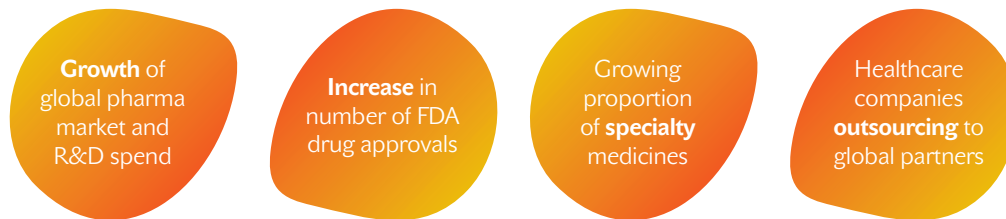
FY20 HIGHLIGHTS



INVESTMENT PROPOSITION



INDUSTRY: POSITIVE MARKET DYNAMICS



DID YOU KNOW?

Since April 2020, Ashfield has supported 355+ virtual meetings of all sizes for our clients, involving more than 22,500 delegates and faculty

Ashfield Patient Solutions has a 99% overall patient satisfaction score with their clinical educator programmes.

Ashfield's medical information services have over 500,000 customer interactions per year.

Sharp Clinical is currently delivering support for multiple clinical trials related to the treatment of COVID-19 (as at end of FY20).

During 2020, despite the pandemic, Sharp Packaging U.S. supported multiple rapid launches of new drug therapies on behalf of our clients.

In 2020, Sharp hosted more than 65 client and regulatory audits, with over half of those conducted using virtual platforms.

Ashfield Healthcare Communications' innovative training programme Allegro, has trained more than 100 medical writers since it was launched in 2018.

HIGHLY EXPERIENCED BOARD AND MANAGEMENT TEAM



Shane Cooke
Chair

Appointed October 2020
Previously President of Alkermes plc



Brendan McAtamney
Chief Executive Officer

Appointed CEO February 2016
Joined as COO September 2013
Previously held senior positions in Abbott



Nigel Clerkin
Chief Financial Officer

Appointed CFO May 2018
Previously CFO of ConvaTec Group & Elan Group



Ryan Quigley
Chief Operating Officer

Appointed COO Sep 2020
Previously Regional Vice President Europe North, Abbvie

CONTACT US

Powerscourt

Lisa Kavanagh
+44 (0) 20 7250 1446
udghealthcare@powerscourt-group.com

UDG Healthcare

Keith Byrne - Head of IR, Strategy & Corporate Communications
+353 1 468 9000
investorrelations@udghealthcare.com

UDG Healthcare plc

